

# Edmund

# Gibson

## IT Multi-Cloud, Business Architect | Freelance & Perm

### Contact

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### Goal

“Due to my background in IT, coming from a programming family, my goal always has been improving the way of working by the use of top notch tech AND working closely together with my colleagues! Since I'm in any direction elevating on the edge of productivity and efficiency, I gain insights others can't get. Later on my career development went also in Recruitment and allowed me to gain an unique set of skills to combine Business, IT Development and Talent Acquisition altogether in one shell. My goal is now to teach these Technical and Business insights to others and allow them to see and awaken new visions as well”

### Education | Certified

freeCodeCamp, Scientific Computing with Python, certified, June 2023

B9lab, Blockchain for Professionals & Ethereum Developer Course, 2018

Kaap11, Management and Coaching Masterclass, Amsterdam, 14 week course, April 2018

HvA, Amsterdam B.B.A., International Business and Management Studies (PT), diploma, April 2015

### Work Experience IT

*August 2022 till now*

#### **CTO, Cloud Architect, IT Recruitment Business Partner | Jobverse**

- Developed and implemented IT courses, enabling employees to upskill and stay ahead of industry trends.
- Designed new cloud environment on Google Cloud Platform with the use of Google Workspace
- Migrated complete IT landscape from Microsoft Azure to GCP with GWMMO
- Final responsible for Design and Architecture of Recruitment Workflows ATS system implementation
- Responsible for final tech interviews with IT specialists to ensure optimal qualification for clients.
- Demonstrated proficiency in financial management, including budgeting, invoicing, and forecasting.
- Successfully integrated AI-powered sourcing tools, streamlining recruitment processes and enhancing efficiency.

## **IT Web, Cloud Architecture, Design, Engineering and Data Analytics | Gibson Sustainable Innovation**

*March 2020 till now*

### **Designing your perfect Cloud Space in Google or Microsoft**

- Building client websites from scratch, hosting domains, configuring databases, implementing security layers TLS, oAuth, also with the use of CloudFlare.
- Configuring MX records for mail servers
- Web design for Lead Generation platforms.
- Front-end with Wordpress and Divi Builder, Elementor, and NicePage.
- Back-end integrations build through Zapier.
- Database marketing through Google Business
- Lead migrations from Microsoft Azure towards Google Cloud Platform
- Complete modern workplace implementations with MS 365 and Google Workspace

*March 2009 until December 2015*

### **Software Implementation Consultant, Account Executive, Manager Data & Quality Department | IENS TripAdvisor**

- Software implementations online booking software SeatMe, LiveBookings, IENS Reservation Module
- Configuring software and Training colleagues (intern) and Restaurant staff (clients extern)
- Customizing product software with Product Owner and IT Development department Emakina, bugfixing and troubleshooting,
- Sales Consultant Online Booking, Deals Campaign Leader 'AH Restaurant Spaaractie'
- Team Lead software implementations, configurations, and trainings
- Building SQL reports via MySQL
- Development Online Bookings tool (Product Development)

## **Work Experience Recruitment**

*March 2019 till now*

### **Freelance IT Recruitment | Gibson Sustainable Innovation**

*March 2022 till December 2022*

### **Sr. Tech Recruiter a.i. | Ampère (Bol.com)**

- Led IT recruitment efforts and trained non-IT professionals to become skilled IT recruiters.

- Final responsible for migration online Recruitment Department from Bol.com to Ampère MS 365 and Teams
- Conducted end-to-end IT tech recruitment, including stakeholder management, candidate sourcing, interviewing, and contracting.
- Recruited Head of Engineering
- Successfully managed relationships with C-level executives and other stakeholders to drive business success.
- Demonstrated proficiency in ATS implementation, utilizing Recruitee to manage recruitment workflows and develop job board landing pages.
- Implemented effective remote recruitment workflows in and around our ATS Recruitee, driving efficiency and productivity throughout the recruitment process.

*April 2022 till September 2022*

#### **Lead TA Tech a.i. | Be IT**

- Developed and implemented successful IT trainings for the recruitment team, resulting in upskilled employees and improved recruitment outcomes.
- Final responsible for IT knowledge within Marketing, Sales, and Recruitment Department.
- Successfully conducted IT tech recruitment, including stakeholder management, sourcing, interviewing, and contracting.
- Demonstrated exceptional stakeholder management skills, building, and maintaining strong relationships with C-level executives and other stakeholders.
- Sourced exceptional candidates through diverse recruitment methods such as job boards, social media, and referrals.
- Conducted efficient and effective candidate interviews.
- Successfully implemented a Talentship program to drive employee engagement and retention.

*September 2021 till March 2022*

#### **TA Partner Tech a.i. | Otrium**

- Managed end-to-end IT tech recruitment, from sourcing to onboarding.
- Developed strong stakeholder relationships with C-level executives, hiring managers, and candidates.
- Utilized various recruitment strategies to attract top talent.
- Conducted efficient and effective candidate evaluations.
- Collaborated with teams to develop competitive compensation packages and facilitate smooth onboarding.

*March 2019 until May 2020*

**Director IT Recruitment, Co-Owner & Co-Founder | Code Nomads**

Operations:

- Led personnel management efforts, ensuring staff members are motivated and productive.
- Organized and executed successful company events, including team-building exercises and professional development workshops.
- Prepared comprehensive financial plans and annual reports, tracking and reporting progress against financial goals.
- Conducted stakeholder meetings, maintaining open communication channels, and driving business growth.
- Managed various financial aspects of the company, including budgeting, invoicing, insurances, and taxes.
- Facilitated IND-visa requests and managed the relocation of highly skilled migrants, streamlining the process and ensuring a seamless transition.

Hands-on:

- Conducted end-to-end IT recruitment activities, including sourcing, screening, interviewing, and onboarding top-tier talent.
- Successfully executed secondment assignments, connecting skilled professionals with leading organizations.
- Excelled in cold calling to identify job opportunities and establish lasting business relationships.
- Utilized strategic recruitment techniques to attract and retain exceptional candidates.

*October 2018 until February 2019*

**Sabbatical**

*January 2016 until September 2018*

**Head Blockchain Development, Consultant Data Driven | Visser & van Baars**

Responsibilities:

- 360° Recruitment IT Contracts Blockchain and Big Data
- Foundation new Blockchain Development Department
- Responsible for training colleagues the consensus algorithms for Blockchain and the working of distributed ledger technology
- Contracts PFS, acquisition clients, sourcing candidates, job posts, content marketing
- Final responsible for Blockchain blog page,
- Network events L&D, network mapping,
- Personnel management, time stamp sheets,
- Financial management, invoicing, and administration.

## Work Experience Side Projects

### Non-Tech related projects | Gibson Sustainable Innovation

*August 2020 till now*

EG Real Estate | Klaver Vastgoed

- Investments in Residential Real Estate
- Sales and Counseling Investment Properties

*August 2020 untill February 2021*

GIBSON Vastgoed Management

- Property Management
- Sales Tenants Market

## Competencies

Sales and IT Recruitment,  
IT System, Proces and  
Implementation Management  
Key Account Management  
Webdesign, Troubleshooting,  
and Bugfixing software

## Communication

A natural middleman with exceptional communication and IT skills, able to navigate between and to engineer within business, back- and front-office sales and support, development, and finance with ease.

Highly outgoing and extroverted with a loyal, directive, and assertive approach to leadership.

Excels in addressing the needs of diverse personalities and communication styles.

Preferably operates within an independent leadership model to effectively manage teams and drive successful outcomes.

MBTI profile: ENTJ (before: ESFJ)

## Milestones

3 Marathons 42 KM  
(Amsterdam, Rotterdam,  
Stockholm)

Fast Track Bachelor diploma  
PT

## Entrepreneur- and Leadership

- Owner Gibson Sustainable Innovation B.V.
- Co-Owner & Co-Founder Jobverse
- Co-Owner & Co-Founder Code Nomads
- Co-founder Blockchain Talent Lab.
- Ambassador Blockchain Netherlands.
- Founder and broker development project: Vastgoed Invest.
- Founder en entrepreneur mediaconsole StreamBeam.

## Software

### IT Related:

Microsoft Azure, Azure Active Directory, ChatGPT, MS Exchange, MS Office 365, Teams, SharePoint, One-Drive, Google Cloud Platform, Google Business, Google Workspace, iCloud, Visual code, Sublime text, FTP, HTML, CSS, MySQL PHP, Python, Zapier, Wordpress, Divi Builder, Elementor, Nicepage, Shopify, WooCommerce, Snowflake, CloudFlare, PBX VoIP call, Freshdesk, Cyberduck, Blockchain Consensus Algorithms, Smart Contracts, SHA256, Hyperledger, Microservices, Docker, Kubernetes, Scrum, Windows

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OS, MacOS, Android, KodiXBMC

***Recruitment Related***

GMass, Streak, Apollo.io, Dripify, HeroHunt.io, Loom, Freshteam, Recruiterflow, Recruitee, Homerun, Greenhouse, Carrerix, Bullhorn CRM, Airtable, Notion, Trello, SourceBreaker, Cube, Lusha, Otys, PBX, CloudCall, Cobra, Github, Gitlab, Stackoverflow, Reddit, Sourcewhale, Personoly

***Business Operations & Content Design***

Notion, Airtable, ChatGPT, Zoom, Google Meet, MS Teams, Skype, Discord, Slack, Trello, HappyScribe, Loom, Canva, SimpleMind, Evernote, Google Analytics, Google Search Console, Yoast Seo, Trends, Mailchimp, Sendgrid, Copernica, Twinfield, Yuki, Exact Online, Bizcuit, Salesforce CRM, Sugar CRM, IENS Reservation Module, The Fork Manager, IENS SeatMe, Livebookings, Shopify, Google Analytics, Google Search Console, Yoast Seo, Trends, Mailchimp, Sendgrid, Copernica,

***Disclaimer:*** categories can have doubles

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**Testimonials**

Available on request